

## CURRICULUM VITAE

**NAME AND SURNAME:** Vincenzo GALASTRO

**PLACE AND**

**DATE OF BIRTH:** Genoa, Italy, 31 July 1956

**NATIONALITY:** Italian

**MARITAL STATUS:** Single

- EDUCATION:**
- 1981, B. Sc. In Forestry, Faculty of Agronomy and Forestry Sciences, University of Florence, Italy
  - 1994, Summer School in Macro-economy and Political Economy of Development, London School of Economics and Political Science, London, UK
  - (1996 – on going) Diploma in Environmental Economics and Natural Resources Management, Wye College, External Student Programme, Wye, UK

- KEY QUALIFICATIONS:**
- expert with 18 years experience in Tropical Ecosystems (Humid and Semi-arid).
  - Specialised in :
    - institutional development and policy analysis and development;
    - forestry and environmental programmes/projects design, appraisal, management and evaluation;
    - participatory approaches methodologies in forestry and natural resources management projects (identification, formulation, appraisal and evaluation)
  - Experience in GEF and multi-donors programmes/projects cycle;
  - Field experience in organisation and management of workshops (international, national, local) and training courses for technical staff in forestry and NRM.
  - Short and long term assignments with international organisations (FAO, FIDA, EU, WB, UNDP), government institutions and private consultant companies .
  - Field experience in Asia, Latin America, West and Central Africa and Eastern Europe (long term assignments in Brazil, Senegal, Burkina Faso, Gabon).
  - Project management: Planning (Overall and Annual Work-plan, Log-frame) and financial and administrative management.
  - Computer software skills: WINDOWS 98, WORD 2000, EXCEL 5.0

## PROFESSIONAL EXPERIENCE

**2002- on going**      **Italy, Rome. IFAD, External Affairs Department, Resource Mobilisation Division.**

Under the general supervision of the Director of the Resource Mobilisation Division, I am overseeing the development and expansion of operational collaboration with the relevant donors' countries and multilateral institutions. Specific duties will include:

- Supervise and co-ordinate the development and implementation of relevant donors' partnerships, which includes inter-alias:
- Design and develop country-specific resource mobilisation strategy in relation to the IFAD's Core Replenishment, the IFAD's HIPC Debt Initiative and the Supplementary Funds and review and update respective country briefs/information notes;
- Work in close co-operation with the Project Management Department in proposing and initiating joint programs/projects to mobilise additional financial resources;
- Monitor/evaluate the performance of donors' partnerships.
- Prepare reports and other communication items on the resources mobilised and the funded programmes.
- Develop and maintain close and pro-active relations with the relevant Donors' Offices/Units.

Maintain and oversee the partnerships with different multilateral financing institutions (including inter-alias, the World Bank, the European Commission, the Inter-American Development Bank, etc.), by:

- Provide strategic support and assistance to the Project Management Department in the development of a long-term pipeline of projects and programmes co-financing;
- Develop the related management and fiduciary arrangements and co-ordinates the reporting with these institutions;

Supervise the work of consultants and providing guidance to supervised staff by designing their terms of reference, setting objectives, standards and monitoring and appraising their performance.

Function as Division's Focal Point on strategic themes (Conflict Prevention and Post-Conflict Rehabilitation, HIPC Debt Initiative, Rural Finance and Remittances, etc.).

**1999 – 2002**      **GABON, with the "Project Forest & Environment" – PFE (Ministry of Forestry and Environment - World Bank) :**

Under the overall guidance of the WB Permanent Representative in Gabon and under the direct supervision of the Task Manager, I was in charge of

- Support the development, management and monitoring of the Annual Program of Work of the Project;
- Coordination and direct responsibilities in the finalization of the project concept documents in order to ensure the wide spread adoption of a participatory approach and identification and start up of the National Working Groups ;
- Support the World Bank HQs Team during the field missions
- Support the establishment of direct and operational linkage between the different WB regional initiatives (REIMP, CAMBIO, WWF/WB Initiative, CEO) in order to set up a lesson learning process to benefit the different stakeholders within the region and at WB HQ;
- Analysis of the current national natural resources and environmental management policy/strategy and their future prospects.

- 1999**                    **CENTRAL AFRICA REPUBLIC, CAMEROON and GABON , with IFAD for the Regional Environmental Information Management Programme (REIMP), (6 months).**  
The main objectives of the assignment were: (i) to provide adequate support to the project in establishing visible linkages to the local populations, through IFAD financed activities and close contacts to IFAD partners in the field; (ii) to support Regional and National Units in the identification of possible community-based small-scale projects to be funded by the « Regional Fund for Local Initiative » (iii) deliver a technical training workshop for national and local staff (governments, NGOs) in micro-projects identification, formulation and management.
- 1999**                    **ALBANIA, with FAO, for the project GCP/ALB/004/ITA “Technical Assistance to the Forestry Project”, Specialist in Monitoring and Evaluation System (1 month).**  
2<sup>nd</sup> Technical Assistance mission with the main tasks of : (i) draft the institutional and operational framework of the Forestry Project M&E process ; (ii) support the M&E Team in setting up a first proposal of methodology, tools and procedures to be adopted in M&E activities; (iii) deliver adequate training workshops to M&E Unit staff.
- 1998**                    **SAO TOME E PRINCIPE, with UNDP, consultant in Environmental Management and Participatory Approach, within the project "Capacity 21: National Environmental Action Plan for Sustainable Development" (5 months).**  
Technical assistance mission to support the national co-ordinator and project team in the formulation of the National Environmental Action Plan (NEAP). The main tasks of the consultant were:
- revise the main conclusions and recommendations of the District Environmental Action Plans for Sustainable Development, elaborated on the basis of participatory approach at District level;
  - deliver a training workshop programme to the project national team (co-ordinator + 5 experts) and to other national agencies representatives on Logical framework approach and the elaboration of the different Action Programmes ;
  - elaborate a field manual on participatory approaches methodologies (RRA) for the socio-economic analysis and design of the Local Environmental Action Plan (LEAP);
  - support the national experts in the elaboration of the second section of the NEAP (Planning of the Programmes/Projects) in order to prepare a first draft of the document to be submitted to the donors during the “National Round Table on Agenda 2001”.
- 1998**                    **ALBANIA, with FAO, for the project GCP/ALB/004/ITA “Technical Assistance to the Forestry Project”, Specialist in Monitoring and Evaluation System (1 month).**  
The general goal of the recognition mission was to establish a work plan (4 months input) for the M&E TA to the World Bank “Forestry Project” in order to establish within the PMU a comprehensive monitoring and evaluation system.
- 1998**                    **BRAZIL, WITH LTS Intl. Ltd for EC/DGIB, Team Leader – community forestry specialist – with a technical assistance mission to the Brazil-EC Tropical Forest Conservation Programme (Budget Line B7-6201) (5 months).**  
The general objective of the mission was to finalise 12 projects submitted by national NGOs and local GOs and approved under the Brazil-EC Tropical Forest Conservation programme 1997 by adopting a participatory approach including the preparation and management of local workshops and training courses in project formulation and management and M&E.
- 1997**                    **BURKINA FASO, with IFAD, environmental management specialist with a technical support mission to the Ministry of Environment and the CONAGESE (National Committee for the Environmental Management (21 days).**  
The objective of the mission was to support the MEE and the CONAGESE in :
- selecting the CONAGESE projects portfolio in order to evaluate the satisfaction of GEF eligibility conditions ;

- identifying other possible national initiatives within the framework of the GEF Operational Programmes.

**1997 INDIA, with TEBODIN A/S for EC/DG 1B, Community forestry specialist with the Mid-term Review mission of the "Doon Valley Integrated Watershed Management Project, ALA/90/14" (1 month).**

The consultant was responsible for the following activities:

- financial and economic evaluation of the project components (community forestry, pasture development, agro-forestry) and follow up of the previous evaluation mission recommendations;
- revision, in collaboration with the project M&E Unit, of the LOGFRAME matrix and of the AWP format with specific reference to data collection, elaboration and aggregation on project achievement and environmental impact indicators;
- evaluation of the internal M&E unit with specific recommendations about the adopted methodology in order to select appropriate environmental and socio-economic project impact key indicators to be integrated in the project LOGFRAME following the participatory methodologies

**1997 MADAGASCAR, with DRN srl, for EC/DG 8, forestry consultant within the evaluation mission of the "ANDAPA Rural Development Programme" funded by European Development Fund , (1,5 month).**

Under the supervision of the team leader and in collaboration with the other members of the evaluation mission, the consultant carried out the following activities:

- the analysis of the bio-physical evolution of the forested areas and vegetation typologies in the Andapa valley along 30 years (1963-1993);
- the environmental and socio-economic impact analysis of the rice irrigation schemes and slash-and-burn traditional agriculture (*tavy*) on the primary forest and on the watershed areas of the region;
- the historical assessment of the regional FED approaches in relation with the environmental aspects of integrated rural development programme;
- the formulation of conclusions and final recommendations about the implementation of an environmental action program with the main objective of addressing the watershed land degradation process.

**1997 MALI, with IFAD, natural resources management consultant within the GEF/WB/IFAD programme on "Land degradation related to biodiversity and climate change focal areas". Identification project mission (2 months).**

In collaboration with the NEAP technical team and the IFAD preparation mission members of the "Sahelian Area Development Fund in the Region of Kayes, Koulikoro, Segou and Mopti", the consultant was in charge:

- to identify the national priority programs designed by the National Environmental Action Plan and related to the land degradation and biodiversity conservation issues;
- to design a GEF component to be integrated to the IFAD development programme, including : (i) the outline of specific components and activities to be implemented to address land degradation related with biodiversity conservation (Biosphere Reserve of Boucle of Baoulé, RAMSAR Sites and Faunal Reserve of Gourma) and to be funded by the GEF;
- Deliver a national workshop for the GEF programme component;
- to work out the GEF alternative on the baseline scenario (IFAD programme), the incremental cost analysis and the programme LOGFRAME;

**1997 DEMOCRATIC REPUBLIC OF CONGO, with IFAD, community forestry consultant within the REIMP (Regional Environmental Information Management Project) appraisal multi-donors mission (WB, IFAD,FAO,GTZ) (3 weeks).**

The responsibility of the consultant was to assist the national REIMP co-ordinators to further develop country's proposal for REIMP AWP, with particular attention to:

- further develop socio-economic aspects of the country proposal, and specifically, ensuring development of clear links between the activities to be undertaken and their potential impact on rural poverty alleviation and improved community-based natural resources management;
- articulation of strategies for ensuring that the information generated is the product of a demand-driven process among relevant actors and that practical uses can be made of projects outputs; and
- the design of appropriate and cost-effective indicators of project progress.

1997

**SAO TOME E PRINCIPE, GABON, CAMEROON, CONGO, with IFAD, Environmental specialist consultant within the multi-donors appraisal mission of the "Regional Environmental Information Management Project: Congo Basin" (1,5 month).**

With the support of several donors (**WB, GEF, EU, IFAD, FAO, GTZ, FAC, USAID**), six countries of the Congo Basin (Cameroon, Central African Republic, Congo, Equatorial Guinea, Gabon, Zaire) developed a framework to address a regional project (5 years duration and a cost of USD 15 million) with the goal to improve planning and management of natural resources in the Congo Basin by providing the stakeholders with the appropriate environmental information system.

Under the supervision of the IFAD Project Controller and Regional Economist, Africa I Division, the consultant carried out the following activities:

In Sao Tome and Principe:

- determine the country's requirement for the development of a REIMP national component,
- identify the potential national partners to build up the national REIMP network;
- provide technical support to the Ministry of Rural Development and Environment in the preparation of an initial project document to be presented to the REIMP.

In Gabon and Cameroon:

- assist in the definition of the potential role of the REIMP project in setting up community-based natural resources management and rural poverty alleviation initiatives in the Congo Basin,
- identify a number of pilot project and studies at local, national and regional level on the traditional and multiple use of the rainforest by native populations.

In Congo: take active part in the synthesis workshop held in Brazzaville with the participation of all governments, donors representatives and the appraisal team.

1996

**EL SALVADOR, GUATEMALA, HONDURAS, Esquipulas, Guatemala, with BONIFICA SpA, for EC/DG 1B, Community Forestry consultant ( 3 months).**

Technical Assistance mission within the Regional "**Proyecto Piloto de Desarrollo de la Región del Trifinio: El Salvador, Guatemala y Honduras. ALA 88/14**".

The main tasks of the consultant were:

- to supervise the elaboration of ESNACIFOR (Escuela Nacional de Ciencias Forestales de Honduras) forest management plans for the 4,000 ha. of afforestations (1992 - 1996) in private lands in El Salvador, Guatemala and Honduras.
- to elaborate the socio-economic analysis of the impact of afforestation with *Gliricidia sepium* for the implementation of "*bosques energeticos*" for the production of fuel-wood and fodder for the smallholders.
- to analyse legislation regarding forest management and exploitation of the forests (*Ley Forestal, Ley de Reforma Agraria, Ley de las Areas Protegidas*) in the three different countries to set up legal framework for the future plantations management.
- to evaluate potential local market for plantations products and development of landowner associations small scale cottage industries.

1996

**INDIA, Gurgaon, Haryana State, with Fountain Renewable Resources Ltd, for EC/DG 1B, Natural Resources management consultant (3 months).**

Technical Assistance mission within the project ALA/89/10 "**Rehabilitation of Common Lands in Aravalli Hills, Haryana**". The consultant was responsible for the elaboration of

a comprehensive Costs/Benefits Analysis, implementation and management in the project Management and Information System.

**1995 BRAZIL, São Luiz do Maranhão, for F.A.O./SDAA, Agro-forestry Management consultant within the Project UTF/BRA/036/BRA (1 month).**

In charge of the project formulation " **Investment Programme for the Recovery of Land-settlements Areas Established under Agrarian Reform in the State of Maranhão, Brazil**".

- "Technical Improvement of the Farm System" Project, to implement the transformation of the traditional production system and promote the adoption of a more intensive and sustainable agro-forestry model.
- "Sustainable Management of Babassu's Natural Forests" Project, to contribute to the formulation and implementation of forest management plans to achieve the sustainable development of Babassu natural stands on a participatory basis and for the development of small scale babassu fruits processing units managed by the local land-less organisations.

**1995 INDIA, with DARUDEC A/S, for EC/ DG 1B, Natural Resources Economist position (1,5 month).**

The objective of the mission was a on going evaluation of the project "**ALA/90/14. Doon Valley Integrated Watershed Management Project**", Dehradun , Uttar Pradesh.

Under the supervision of the Team Leader, the consultant carried out the following activities:

- Technical and financial evaluation of project progress, achievements and constraints up to date, in relation to the Project's progress report, the Annual Work Plan and the Overall work Plan;
- Analysis of the achievements of objectives, and project progress related to the project's LOGFRAME;
- Physical, financial and qualitative assessment of project outputs to the date, and recommendations on additional future project activities;
- Assessment and recommendations on administrative and financial procedures and related implications (cost sharing and recovery/ revolving funds);
- Economic and Financial CBA to assess the viability of the project's activities.

**1995 INDIA, for I.E.A. (Institute Of Applied Ecology), Italian NGO, in association with C.S.E. (Centre for Science and Environment) Indian NGO. Forestry consultant (1 month).**

The consultant carried out a formulation mission for a study and research project. The project " **Socio-economic Analysis of Natural Resource Project: an Application to the Tropical Forests of India**" - to be funded by the EC/DG 1B on the Budget Line B7-5041 TROPICAL FORESTRY to develop and apply an operationally practical CBA methodology to the existing EU-financed Natural Resource Development Project.

**1995 INDIA, with DARUDEC A/S for the EC/DG 1B, Forestry consultant (1 month) .**

The goal of the mission was a mid-term review of two projects, "**ALA/88/20-South Baghirati II and ALA/89/19-Bimthal Integrated Watershed Management Projects**", Uttar Pradesh. Under the supervision of the Team Leader, the consultant carried out the following activities:

- Economic and financial evaluation of the two projects progress and achievements to date, in relation to the Financing Agreement, the Overall Work plan and the Annual Work plans;
- Analysis of economics policies of GoUP and GoI and their impact on smallholders communities.
- Evaluation of present administrative and financial procedures and related implications (project-beneficiaries cost sharing/recovery);
- Assessment of effectiveness of present Monitoring and Evaluation activities, including evaluation of the socio-economic impact of the project and implementation of a Rural Participatory Assessment methodology.

- Recommendations for any specific corrective measures to achieve the objectives, and to promote the economic and financial sustainability of the projects and their replicability.
- 1995**                    **BRAZIL, with F.A.O., Agro-forestry Management consultant for the project TCP/BRA/4452-A "Critical situations Improvement in Land Settlements in the State of Maranhão - Brazil" (1 month).**  
The consultant carried out the following activities:
- Analysis of the bibliographic material and documentation on utilisation of forest species, in particular the babassu palm (*Orbignya phalerata*).
  - Realisation of the field mission in the *assentamento* areas with the objective of better classify existing forestry resources and study their potential utilisation in a sustainable development model.
  - Formulation of proposals and recommendations for the sustainable productive management of agro forestry land.
  - Identification and elaboration of an investment project including the economic and financial CBA.
- 1994**                    **MALAYSIA, with KAMPSAX A/S, for EC/ DG 1B, Community Forestry consultant (1 month).**  
The overall task of the mission was to assess the viability of the ITTO project "Sustainable Multiple Use Of Hill Forest in Sarawak"
- 1992-1994**            **BURKINA FASO, F.A.O. staff member: Team Leader, Community Forestry expert. "Forestry and Food Security in Sahel Region", GCP/RAF/276/ITA. Regional Project (Mali - Cap Verde - Burkina Faso) (26 months).**  
Long term assignment with duty station in Ouagadougou, and with short missions in Mali. The expert undertook the following :
- Technical and financial project management,
  - Local agro-forestry farm systems and village markets socio-economics studies,
  - Base-line economics and financial studies to promote small-scale enterprise development (i.e. cereal banks, livestock markets and mobile saw mill);
- 1990-1991**            **SENEGAL, F.A.O. staff member, Community Forestry expert. Project GCP/SEN/036/NET "Gonakié National Forests Management Programme in the Senegal River Valley" (12 months).**  
Long term position with duty station in Podor. Responsible for the annual work and budget planning, monitoring and evaluation activities on the Division, for the elaboration and realisation of the impact evaluation system, the elaboration of the natural forest management plans and the wind-break planning and operations.  
The consultant was in charge of :
- The base-line historical and socio-economics survey about deforestation,
  - Collection and analysis of the socio-economics indicators for the formulation of the CBA
  - Costs and revenue data collection for IRR and NPV determination of the windbreaks management in 500 ha of irrigated farms plots.
- 1989-1990**            **SENEGAL, with EDAFOS s.r.l. for Italian Ministry of Foreign Affairs, dept. of Co-operation, Forestry Economist and Forest Management specialist on the "Integrated Development Project in Casamance Region" (8 months).**  
Supervisor of the forest management team carrying out the forest inventory and management plan for the 12 national forests (80.000 hectares); preparation of technical and economics surveys; elaboration of a master plan for development of local small-scale forestry enterprises.
- 1989**                    **TUNISIA with AGRICONSULTING S.p.A. , Forestry Economist expert (2 months).**  
Italian Technical Co-operation short term mission responsible for the financial feasibility evaluation (IRR) of the afforestation project "Mechanical Site Preparation and *Pinus halepensis* planting operations in Mouaden, Tegma and Nefza Districts" .

**1984-1987**      **BRAZIL with FINDIM Investments S.A. Forestry Junior Adviser for the Agricultural & Timber Dept ( 26 months).**

- Based in San Paulo with short missions in Parà, Rondonia, Amazon States, in charge of economics feasibility surveys on several timber exploitation concessions.

**1981-1984**      **BRAZIL with BANCO DE NASA S.A. Desenvolvimento Florestal. Team Leader assistant (Forestry Junior) (36 months).**

The position held was junior expert in the PROPARGA FARM (Integrated Development Project of the PARA State), District of Viseu. The project was established on a 250.000 ha of tropical forest area. The junior expert was in charge of :

- Monitoring and evaluation of the logging operations, sawmill production and for the rubber planting operation.
- Formulation, co-ordination and monitoring of annual and multi annual farm programs.